News Release

Hakuhodo DY Media Partners Inc. D.A.Consortium Inc.

Hakuhodo DY Media Partners and DAC to offer Video Creative Planner X (Cross)™,

~a consulting service to optimize video ads~

Tokyo, July 24, 2019 --- Hakuhodo DY Media Partners Inc. and D.A.Consortium Inc. (DAC) are pleased to announce that they will begin offering Video Creative Planner X (Cross)™, a consulting service to optimize video ads. This service will utilize new analytical tools paired with Video Creative Planner™, which was developed by both companies, and will be provided by intercompany specialized team within the Hakuhodo DY Group.



Video Creative Planner X (Cross)

Announced in January 2019, Video Creative Planner™* is an original Hakuhodo DY Group solution that was developed by visually or mechanically disassembling and identifying creative elements from approximately 8,000 actual YouTube video ads in Japan and giving each element a score to create a database of video ad performance. It is frequently used to analyze and plan video ads to optimize video ad creative.

Video Creative Planner X[™] is an advanced version of this solution that brings together Video Creative Planner™ analytical results with media and platformer analytical tools and knowledge. This enables data analysts and creative staffs to work together as a team on analysis, planning, and operations and helps create an ongoing cycle of developing and running more effective video ads.

Companies with multiple brands often have brand-specific creative and evaluation standards, as well as different methods of running video ads, making it difficult to determine methods of optimizing ads comprehensively. However, Video Creative Planner X[™] can steadily increase ad impact by evaluating ads across all brands using common standards and creating and running ads optimized for the company as a whole rather than a specific brand.

Before this announcement, Hakuhodo DY Media Partners and DAC conducted analysis trials of YouTube video ads of an advertiser with multiple brands. We were able to identify the company's unique patterns of success as well as issues and engage in multiple brand video ad initiatives optimized for this company.

Hakuhodo DY Media Partners and DAC will continue to expand the analytical tools of Video Creative Planner X[™] to enhance our consulting services and contribute the marketing efforts of advertiser companies.

https://www.hakuhodody-media.co.jp/newsrelease/service/20190122 24475.html (Japanese)

^{*} News release dated January 22, 2019: Roll Out of Video Ad Creative Planner, a solution that identifies effective data elements to optimize video ads

■ Video Creative Planner X[™] features

Video Creative Planner X (Cross)

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Cross-multiplying different **ANALYSES**

Hakuhodo DY Group analysis **動画「リエイティブプラナー**Video Creative Planner X (Cross)



Analysis/know-how of media and platformers

Cross-multiplying HUMAN RESOURCES

Data Analysts

Video creative analysis professionals



Creative Staff

Video creative development professionals

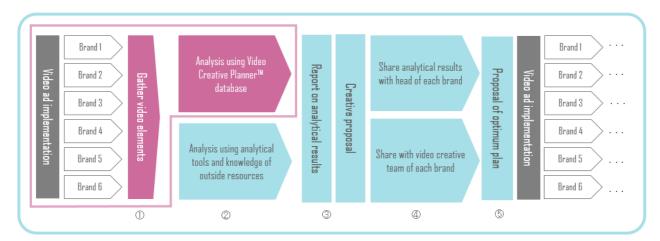
Cross-multiplying **TEAMS**

Ongoing support Specialized, inter-company Hakuhodo DY Group team



Advertiser company response team **recommending across brands and company internal divisions

■ Video Creative Planner X[™] flow chart



- Video Creative Planner™
- . Video Creative Planner X™

- Gathering of video data of each brand ad
- Analysis of video data by Hakuhodo DY Group data analysts and creative staff
 - A. Creative analysis using Video Creative Planner™ database
 - B. Creative analysis using analytical tools and knowledge of media, platformers and other outside
- Report and creative proposal based on analytical results that bring together A and B
- Analytical results shared with video ad production teams of each brand within the Group
- Re-design of optimized video ad creative
- **XOngoing PDCA cycle**

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